

# REPUBLIC OF GHANA



## MINISTRY OF FINANCE

### GHANA PUBLIC PRIVATE PARTNERSHIP PROJECT (Credit No.: IDA50970)

### CONSULTING SERVICES FOR “JUST-IN-TIME” SUPPORT TO PUBLIC PRIVATE PARTNERSHIP PROJECT (MOFEP/PPP/C3/CS01/14)

### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)

#### BACKGROUND

The Government of Ghana, acting through the Public Investment Division (PID) of the Ministry of Finance (hereinafter called “Borrower”) has received financing from the International Development Association (hereinafter called “Financier”) toward the cost of the Ghana Public Private Partnership Project (PPP).

The prime objective of the first phase of the project is to improve the legislative, institutional, financial, fiduciary and technical framework to generate a pipeline of bankable PPP projects. This phase is to build capacity to facilitate private sector participation through legal, regulatory and institutional developments and financing of project appraisal and transaction advisory services.

The project has three components which are: Institutional, Fiduciary, Legislative and Financing Capacity Building for PPPs; PPP Pipeline Preparation and Transaction Advisory Support; and Project Management and Monitoring and Evaluation.

The second phase of the project will be triggered with the establishment of a credible and reliable enabling environment and also with the development of a soundly-appraised pipeline of robust projects for PPP financing.

The MOF wishes to appoint a Just-in-Time (“JIT”) Consultant (single firm, or a consortium of consulting firms and/or sub-contractors) with extensive international and multi-sectoral infrastructure experience advising on PPP project appraisal, transactions development, negotiation advisory and operational monitoring to support the PID (specifically its PFA and PPPAU units) in executing its mandate (the “Assignment”).

#### OBJECTIVES OF THE CONSULTANCY

The objectives of the Assignment are to:

- Supplement the in-house capacity of the PID to fulfill its mandate, as provided in the National PPP Policy, in an efficient and effective manner;
- Provide a ‘stand-by’ reservoir of locally, regionally and internationally qualified and experienced experts that can be called upon for advice as-and-when needed;
- Ensure that this top-notch advice is available in a timely and expedient manner;

- Relieve the PID of the hassle to undertake a time-consuming procurement process whenever it needs consulting/advisory services;
- Relieve the PID of the responsibility and cost of having highly qualified and experienced experts on its payroll on a full-time basis, with large overheads, whose services may only be required on an intermittent basis;
- Enable the PID to review the outputs and deliverables of Transaction Advisors and proposals submitted by private parties, with confidence and effectiveness;
- Have access to a 'sounding board' on policy and transaction issues on a 'real-time' basis.

### **SERVICES REQUIRED**

In line with the objectives listed above, the scope of work below provides an indicative list of activities that would, at a minimum, be expected to be undertaken by the JIT Consultant. These activities would not be required on a full-time basis, but rather on an 'as-and-when' needs basis. They include:

- 1) Activity One: Transaction Support;
- 2) Activity Two: Legal Support;
- 3) Activity Three: Sector Experts (Transport, Roads, Municipal/Local Government Services, Water, Power, and Social Services);
- 4) Activity Four: Environmental and Safeguards Support;
- 5) Activity Five: Technical/Engineering Support for Identified Sectors;
- 6) Activity Seven: Training Support (in-line with PID's Capacity Building plans and strategies)

The Assignment will be based on a one (1) year renewable contract for up to a maximum of three years. Extension of the Assignment for years two and three will be based on the Consultant's performance - based on quality of outputs and efficiency and effectiveness in delivering assignment outputs on schedule.

### **EXPERTISE REQUIRED**

The JIT firm (including its consortium members and sub-contractors) should demonstrate that they have experience in:

- Assessing, structuring and implementing infrastructure projects and PPP programme with strong experience at the international level, especially in emerging markets and Africa, and in working with Governments (illustrative details of similar assignments undertaken over the last seven (7) years).
- Design, implementation and successful closing of PPP transactions and in simultaneously working on multiple transactions (illustrative details of similar assignments undertaken over the last seven (7) years).
- Policy, legal, institutional and regulatory PPP frameworks and impacts on project risks and implementation.

The firm must have a strong cadre of in-house staff with requisite technical skills and availability for the Assignment, and wide established network of affiliate consultants that can be drawn on to meet the "JIT" requirements of this Assignment, and have demonstrated practical experience in leading and coordinating professionals within a complex multi-cultural and cross-sectoral environment. **Participation by nationals among firm's proposed key expert's is highly encouraged.**

### **SUBMISSION OF EXPRESSION OF INTEREST**

The PID of MOF now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills amongst Staff, etc. The shortlisting criteria are: (1) Core business and number of years in business, (2) Technical and Managerial organisation of the firm, (3) Availability of Appropriate Skills among Staff. (4) Firm's experience in similar assignments and (5) Firm's experience in working in similar conditions and environment.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's [Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers](#) ("Consultant Guidelines") [January 2011 Version], setting forth the World Bank's policy on conflict of interest. Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications. A Consultant will be selected in accordance with the **Quality and Cost Based Selection** set out in the Consultant Guidelines. Further information can be obtained at the address below during office hours 9.00am to 4.00pm, Monday through Friday (except on public holidays).

Expressions of interest shall be in English and must be delivered in seven (7) hard copies (one original and six copies) and a soft copy on CD-ROM/FLASH DRIVE in sealed envelope and clearly marked "**Ghana PPP Project (Expression of Interest) 'JUST-IN-TIME' Consulting Support**" to the address below in person or by courier by 3.00pm on **Friday 12<sup>th</sup> December, 2014**.

<b>Mailing Address:</b>	<b>Public Investment Division Ministry of Finance 4<sup>th</sup> Floor (New Block) Room 402 P.O. Box M. 40 Ministries Accra.</b>
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